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## FINANCE MANAGER (EGYPT or UAE)

Are you a finance professional with a knack for strategic planning and a passion for driving growth? We are searching for a **dynamic Finance Manager**, preferably with experience in a **startup environment**, to join our team and play a key role in shaping the financial future of our growing organization.

### Key Responsibilities:

- Develop and maintain **financial models** to support budgeting, forecasting, and long-term financial planning.
- Analyze **financial data**, identify trends, and provide actionable insights to support strategic decision-making.
- Collaborate with the MD to implement **processes and systems** that enhance operational efficiency.
- Support the MD in executing **expansion plans** and driving business growth.
- Review commercial policies and contracts to evaluate their impact on liabilities and financial outcomes.
- Evaluate and challenge sales performance to ensure alignment with company targets and goals.
- Monitor **key performance indicators (KPIs)** and financial metrics to assess and enhance the company's financial health.
- Lead the **annual budgeting process** and align departmental financial plans with overall business objectives.
- Prepare **financial forecasts** based on market trends, industry benchmarks, and internal business drivers.
- Oversee budget adherence and provide **variance analysis** with recommendations for improvement.
- Prepare accurate and timely **financial statements**, including income statements, balance sheets, and cash flow statements.
- Ensure compliance with **accounting standards, financial regulations, and company policies** at all times.
- Present **financial reports** to senior management with insightful recommendations.
- Manage **cash flow**, monitor liquidity, and optimize working capital for daily operations and investment opportunities.
- Oversee banking relationships, negotiate terms, and evaluate financing options for cost-effective funding.
- Implement robust **internal controls** to safeguard company assets and prevent fraud.
- Identify and mitigate **financial risks** to protect the company's financial position.
- Handle sensitive information with the highest level of **confidentiality**.
- Be flexible and proactive in taking on additional tasks and responsibilities as directed by executive management.

### **What We're Looking For:**

- Bachelor's degree in Finance, Accounting, Economics, or a related field. A Master's degree or professional certification is advantageous.
- **Proven experience of 5+ years in financial management** preferably in a **startup or fast-paced environment**.
- Strong analytical and strategic thinking skills.
- **Proficiency in using and implementing SAP** to streamline financial processes and improve reporting accuracy.
- Hands-on experience in financial modeling, budgeting, and forecasting.
- Excellent knowledge of financial regulations, reporting standards, and compliance practices.
- Exceptional communication and presentation skills to convey complex financial data in a meaningful way.
- Demonstrated ability to work collaboratively and adapt to new challenges.
- Business acumen and ability to contribute to strategic decision-making.